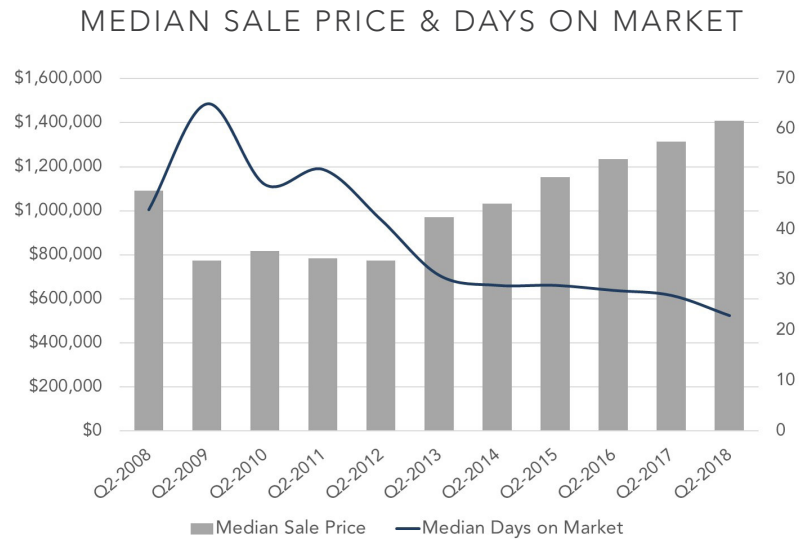
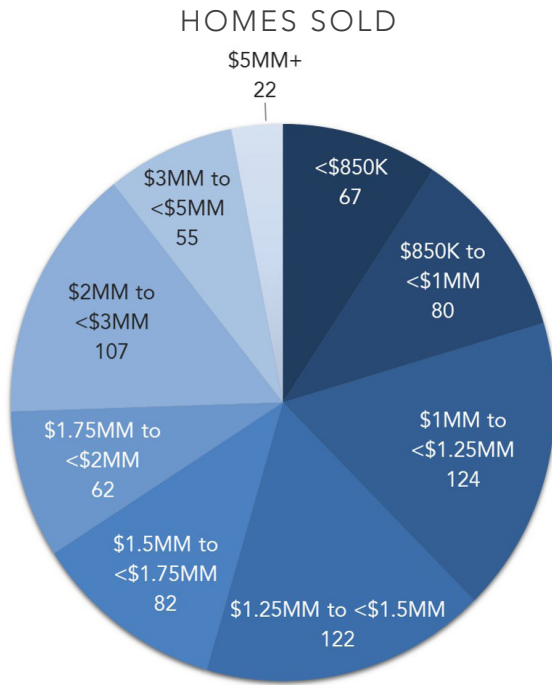


The value of homes in Marin County continue to rise. One-fourth of all single-family homes that sold were \$2MM or more while the median sale price hit \$1.41MM for the county; this represents a year-over-year gain of 7%. This increase in sales price happened while the overall number of home sales dropped by 3%. Homes are also selling faster; the median market time dropped to 23 days, which is a 15% decrease from last year.

Though the number of sales county-wide is down compared to last year, certain cities saw a spike; Belvedere, Greenbrae, Mill Valley, and San Rafael had the largest increase in number of sales.

Stinson Beach saw the largest drop in market time, while Novato received the largest boost in sales price compared with last year.

SINGLE FAMILY HOMES



CHANGE IN PAST YEAR:

SALE PRICE
+7%

DAYS ON MARKET
-15%

YEAR-OVER-YEAR MARKET COMPARISON

REGION	HOMES SOLD			MEDIAN DAYS ON MARKET			MEDIAN PRICE		
	Q2-2017	Q2-2018	% Change	Q2-2017	Q2-2018	% Change	Q2-2017	Q2-2018	% Change
Belvedere	13	17	▲ 31%	31	38	▲ 23%	\$3,500,000	\$3,300,000	▼ 6%
Corte Madera	23	16	▼ 30%	12	21	▲ 75%	\$1,511,000	\$1,437,500	▼ 5%
Fairfax	30	30	0%	26	20	▼ 23%	\$962,500	\$945,500	▼ 2%
Greenbrae	12	15	▲ 25%	21	15	▼ 29%	\$1,700,500	\$1,660,000	▼ 2%
Kentfield	27	22	▼ 19%	12	13	▲ 8%	\$2,400,000	\$2,492,500	▲ 4%
Larkspur	27	22	▼ 19%	15	16	▲ 7%	\$1,765,000	\$1,930,000	▲ 9%
Mill Valley	111	130	▲ 17%	25	17	▼ 32%	\$1,600,000	\$1,722,500	▲ 8%
Novato	153	135	▼ 12%	28	25	▼ 11%	\$925,000	\$1,100,000	▲ 19%
Ross	17	17	0%	27	30	▲ 11%	\$2,785,000	\$2,600,000	▼ 7%
San Anselmo	57	55	▼ 4%	24	21	▼ 13%	\$1,400,000	\$1,375,000	▼ 2%
San Rafael	150	176	▲ 17%	28	23	▼ 18%	\$1,146,650	\$1,235,000	▲ 8%
Sausalito	31	12	▼ 61%	31	68	▲ 119%	\$1,954,000	\$1,952,000	0%
Stinson Beach	9	7	▼ 22%	42	18	▼ 57%	\$2,400,000	\$2,100,000	▼ 13%
Tiburon	53	35	▼ 34%	33	35	▲ 6%	\$2,700,000	\$2,977,500	▲ 10%
All Marin County	741	721	▼ 3%	27	23	▼ 15%	\$1,315,000	\$1,410,000	▲ 7%